

January 31, 2024

0940 C 6-30

Al-Anon Info Service Of O C
12391 Lewis Street Suite 102

Garden Grove, CA

Al-Anon Info Service Of O C
12391 Lewis Street Suite 102

Garden Grove, CA
January 31, 2024

0940

BALANCE SHEET

6-30

ACCT DESCRIPTION

ASSETS

CURRENT ASSETS

| | | | | |
|-----|------------------------------------|----|------------------|-----------------------------|
| 101 | Unexplained Cash Activity | \$ | (4,098.05) | |
| 102 | Cash in Bank Farmers and Merchants | | 31,139.30 | |
| 103 | Farmers & Merchants Savings | | 4,047.19 | |
| 104 | Farmers & Merchants CD#9179 | | 77,587.38 | |
| 105 | Farmers & Merchants CD#9454 | | 18,714.11 | |
| 106 | Accounts Receivable | | 227.15 | |
| 110 | Petty Cash | | 743.00 | |
| 130 | Inventory | | <u>42,792.86</u> | |
| | TOTAL CURRENT ASSETS | | | \$ <u>171,152.94</u> |
| | TOTAL ASSETS | | | \$ <u><u>171,152.94</u></u> |

LIABILITIES & EQUITY

CURRENT LIABILITIES

| | | | | |
|-----|-----------------------------|----|---------------|------------|
| 233 | Accrued Payroll Tax - State | \$ | (464.53) | |
| 236 | Sales Tax Payable | | <u>377.63</u> | |
| | TOTAL CURRENT LIABILITIES | | | \$ (86.90) |
| | TOTAL LIABILITIES | | | (86.90) |

EQUITY

| | | | | |
|-----|----------------------------|--|------------------|-----------------------------|
| 283 | Fund Balance | | 154,812.36 | |
| | Profit | | <u>16,427.48</u> | |
| | TOTAL EQUITY | | | <u>171,239.84</u> |
| | TOTAL LIABILITIES & EQUITY | | | \$ <u><u>171,152.94</u></u> |

Al-Anon Info Service Of O C
12391 Lewis Street Suite 102

Garden Grove, CA
January 31, 2024

0940

OPERATING STATEMENT

6-30

| ACCT | DESCRIPTION | CURRENT PERIOD | SEVEN MONTHS YEAR TO DATE | PERCENTAGE CURR. | YTD |
|--------------------------|------------------------------|------------------|------------------------------|---------------------|-------|
| SALES | | | | | |
| 302 | Uncategorized Income | \$ 1,639.48 | \$ 8,654.71 | 14.9 | 11.4 |
| 303 | Alateen | 64.06 | 1,762.57 | .6 | 2.3 |
| 304 | Books | 2,532.20 | 23,434.14 | 23.0 | 30.8 |
| 305 | Contributions - Other | 1,075.45 | 6,817.24 | 9.8 | 9.0 |
| 306 | Directories & Newcomer Packe | 511.90 | 3,090.28 | 4.7 | 4.1 |
| 307 | District 57 Contributions | 160.00 | 5,402.46 | 1.5 | 7.1 |
| 308 | District 60 Contributions | 713.29 | 4,138.79 | 6.5 | 5.5 |
| 309 | District 63 Contributions | 835.87 | 4,597.82 | 7.6 | 6.1 |
| 310 | District 66 Contributions | 2,207.05 | 8,701.80 | 20.1 | 11.5 |
| 311 | Miscellaneous Lit | 241.76 | 1,476.40 | 2.2 | 1.9 |
| 313 | Orange Blossom | 11.00 | 26.00 | .1 | |
| 314 | Pamphlets | 684.75 | 3,330.30 | 6.2 | 4.4 |
| 315 | Shipping | 23.00 | 226.00 | .2 | .3 |
| 316 | Spanish | 153.10 | 2,846.03 | 1.4 | 3.7 |
| 317 | Workbooks | 152.00 | 1,495.00 | 1.4 | 2.0 |
| | TOTAL SALES | <u>11,004.91</u> | <u>75,999.54</u> | 100.0 | 100.0 |
| COST OF SALES | | | | | |
| 402 | Purchases | (2,504.98) | 12,635.13 | (22.8) | 16.6 |
| 410 | Supplies | 11.66 | 134.74 | .1 | .2 |
| 415 | Direct Labor | 2,268.00 | 17,746.50 | 20.6 | 23.4 |
| 442 | Payroll Taxes | 243.81 | 1,453.68 | 2.2 | 1.9 |
| | TOTAL COST OF SALES | <u>18.49</u> | <u>31,970.05</u> | .2 | 42.1 |
| | GROSS PROFIT | \$ 10,986.42 | \$ 44,029.49 | 99.8 | 57.9 |
| OPERATING EXPENSES | | | | | |
| 512 | Freight & Postage | 12.79 | 324.95 | .1 | .4 |
| 520 | Rent | 2,151.20 | 16,358.36 | 19.6 | 21.5 |
| 522 | Equipment Lease | 145.51 | 1,891.63 | 1.3 | 2.5 |
| 524 | Computer Expense | 59.99 | 419.93 | .6 | .6 |
| 526 | Utilities | | 217.95 | | .3 |
| 529 | Telephone | 217.95 | 1,307.70 | 2.0 | 1.7 |
| 530 | Repairs & Maintenance | | 96.13 | | .1 |
| 535 | Insurance - General | 259.19 | 2,611.72 | 2.4 | 3.4 |
| 548 | Licenses & Permits | | 75.00 | | .1 |
| 549 | Website Fee | | 19.99 | | |
| 552 | Vehicle Expense | 159.17 | 1,084.71 | 1.5 | 1.4 |
| 564 | Legal & Accounting | | 2,100.00 | | 2.8 |
| 566 | Office Expense | | 783.98 | | 1.0 |
| 567 | Bank Charges | 10.00 | 12.49 | .1 | |
| 568 | Merchant Fees | (75.55) | 629.37 | (.7) | .8 |
| | TOTAL OPERATING EXPENSES | <u>2,940.25</u> | <u>27,933.91</u> | 26.7 | 36.8 |
| | OPERATING PROFIT or (LOSS) | \$ 8,046.17 | \$ 16,095.58 | 73.1 | 21.2 |
| OTHER INCOME & (EXPENSE) | | | | | |
| 901 | Interest Income | <u>112.40</u> | <u>331.90</u> | 1.0 | .4 |

Al-Anon Info Service Of O C
12391 Lewis Street Suite 102

Garden Grove, CA
January 31, 2024

0940 OPERATING STATEMENT 6-30

| ACCT | DESCRIPTION | CURRENT PERIOD | SEVEN MONTHS YEAR TO DATE | PERCENTAGE CURR. | YTD |
|------|--------------------------------|--------------------|------------------------------|---------------------|-------------|
| | TOTAL OTHER INCOME & (EXPENSE) | 112.40 | 331.90 | 1.0 | .4 |
| | NET PROFIT or (LOSS) | <u>\$ 8,158.57</u> | <u>\$ 16,427.48</u> | <u>74.1</u> | <u>21.6</u> |

Al-Anon Info Service Of O C

CHANGES IN FINANCIAL POSITION

January 31, 2024

0940 BALANCE SHEET ANALYSIS 6-30

| | | | |
|------|-------------|----------------|------------------------------|
| ACCT | DESCRIPTION | CURRENT PERIOD | SEVEN MONTHS YEAR TO DATE |
|------|-------------|----------------|------------------------------|

CHANGES IN ASSETS

CHANGE IN CURRENT ASSETS

| | | | |
|-----|------------------------------------|--------------------|---------------------|
| 101 | Unexplained Cash Activity | \$ (3,249.76) | \$ (4,098.05) |
| 102 | Cash in Bank Farmers and Merchants | 3,728.42 | 1,479.86 |
| 103 | Farmers & Merchants Savings | .35 | 1.20 |
| 104 | Farmers & Merchants CD#9179 | 97.16 | 275.88 |
| 105 | Farmers & Merchants CD#9454 | 14.89 | 54.82 |
| 106 | Accounts Receivable | | 66.80 |
| 110 | Petty Cash | | 411.00 |
| 130 | Inventory | 6,605.49 | 16,728.80 |
| | NET CHANGE IN CURRENT ASSETS | <u>7,196.55</u> | <u>14,920.31</u> |
| | NET CHANGES IN ASSETS | <u>\$ 7,196.55</u> | <u>\$ 14,920.31</u> |

CHANGES IN LIABILITIES & EQUITY

CHANGE IN CURRENT LIABILITIES

| | | | |
|-----|-----------------------------|-----------------|-------------------|
| 233 | Accrued Payroll Tax - State | \$ 34.02 | \$ 135.30 |
| 236 | Sales Tax Payable | (996.04) | (1,142.47) |
| | NET CHANGE IN CURRENT LIAB. | <u>(962.02)</u> | <u>(1,007.17)</u> |
| | NET CHANGES IN LIABILITIES | (962.02) | (1,007.17) |

CHANGE IN EQUITY

| | | | |
|-----|-------------------------------|--------------------|---------------------|
| 283 | Fund Balance | | (500.00) |
| | Net Profit or (Loss) | 8,158.57 | 16,427.48 |
| | NET CHANGE IN EQUITY | <u>8,158.57</u> | <u>15,927.48</u> |
| | NET CHANGES IN LIAB. & EQUITY | <u>\$ 7,196.55</u> | <u>\$ 14,920.31</u> |

Al-Anon Info Service Of O C

STATEMENT OF CASH FLOWS

January 31, 2024

| | | | |
|------|------------------------------|------------------------------|-----------------------------|
| 0940 | CASH FLOW ANALYSIS | | 6-30 |
| ACCT | DESCRIPTION | SEVEN MONTHS YEAR TO DATE | TOTALS |
| | INCREASES TO CASH FLOW | | |
| | Net Income From Operations | \$ 16,427.48 | |
| 233 | Accrued Payroll Tax - State | <u>135.30</u> | |
| | TOTAL INCREASES TO CASH FLOW | | \$ 16,562.78 |
| | DECREASES TO CASH FLOW | | |
| 106 | Accounts Receivable | \$ 66.80 | |
| 110 | Petty Cash | 411.00 | |
| 130 | Inventory | 16,728.80 | |
| 236 | Sales Tax Payable | 1,142.47 | |
| 283 | Fund Balance | <u>500.00</u> | |
| | TOTAL DECREASES TO CASH FLOW | | <u>18,849.07</u> |
| | NET CHANGE TO CASH FLOWS | | <u><u>\$ (2,286.29)</u></u> |

Al-Anon Info Service Of O C

YEAR TO DATE COMPARATIVE

For the Seven Months Ended January 31, 2024

0940 CURRENT TO PRIOR 6-30

| ACCT | DESCRIPTION | YEAR TO DATE | | VARIANCE | |
|--------------------|------------------------------|--------------|------------|-----------|---------|
| | | CURR YEAR | PRIOR YEAR | DOLLARS | PERCENT |
| SALES | | | | | |
| 302 | Uncategorized Income | \$ 8,656 | \$ 7,768 | \$ 888 | 11.4 |
| 303 | Alateen | 1,762 | 675 | 1,087 | 161.0 |
| 304 | Books | 23,434 | 14,871 | 8,563 | 57.6 |
| 305 | Contributions - Other | 6,818 | 13,395 | (6,577) | (49.1) |
| 306 | Directories & Newcomer Packe | 3,090 | 2,625 | 465 | 17.7 |
| 307 | District 57 Contributions | 5,402 | 5,432 | (30) | (.6) |
| 308 | District 60 Contributions | 4,140 | 3,625 | 515 | 14.2 |
| 309 | District 63 Contributions | 4,596 | 3,406 | 1,190 | 34.9 |
| 310 | District 66 Contributions | 8,701 | 12,795 | (4,094) | (32.0) |
| 311 | Miscellaneous Lit | 1,477 | 1,455 | 22 | 1.5 |
| 312 | Office Transactions | | 60 | (60) | (100.0) |
| 313 | Orange Blossom | 26 | 7 | 19 | 271.4 |
| 314 | Pamphlets | 3,331 | 2,792 | 539 | 19.3 |
| 315 | Shipping | 226 | 271 | (45) | (16.6) |
| 316 | Spanish | 2,845 | 2,163 | 682 | 31.5 |
| 317 | Workbooks | 1,495 | 1,585 | (90) | (5.7) |
| | TOTAL SALES | 75,999 | 72,925 | 3,074 | 4.2 |
| COST OF SALES | | | | | |
| 402 | Purchases | 12,635 | 21,590 | 8,955 | 41.5 |
| 410 | Supplies | 134 | 228 | 94 | 41.2 |
| 415 | Direct Labor | 17,746 | 16,600 | (1,146) | (6.9) |
| 442 | Payroll Taxes | 1,454 | 1,628 | 174 | 10.7 |
| | TOTAL COST OF SALES | 31,969 | 40,046 | 8,077 | 20.2 |
| | GROSS PROFIT | \$ 44,030 | \$ 32,879 | \$ 11,151 | 33.9 |
| OPERATING EXPENSES | | | | | |
| 512 | Freight & Postage | 326 | 506 | 180 | 35.6 |
| 520 | Rent | 16,357 | 13,445 | (2,912) | (21.7) |
| 522 | Equipment Lease | 1,892 | 1,018 | (874) | (85.9) |
| 524 | Computer Expense | 420 | 420 | | |
| 525 | Background Check | | 114 | 114 | 100.0 |
| 526 | Utilities | 218 | | (218) | |
| 529 | Telephone | 1,308 | 1,526 | 218 | 14.3 |
| 530 | Repairs & Maintenance | 96 | 97 | 1 | 1.0 |
| 535 | Insurance - General | 2,612 | 3,018 | 406 | 13.5 |
| 548 | Licenses & Permits | 75 | 14 | (61) | (435.7) |
| 549 | Website Fee | 20 | | (20) | |
| 552 | Vehicle Expense | 1,084 | 874 | (210) | (24.0) |
| 555 | Trade Show Expense | | 75 | 75 | 100.0 |
| 564 | Legal & Accounting | 2,100 | 1,800 | (300) | (16.7) |
| 566 | Office Expense | 784 | 855 | 71 | 8.3 |
| 567 | Bank Charges | 12 | 187 | 175 | 93.6 |
| 568 | Merchant Fees | 630 | | (630) | |
| 580 | Dues & Subscriptions | | 80 | 80 | 100.0 |
| | TOTAL OPERATING EXPENSES | 27,934 | 24,029 | (3,905) | (16.3) |

Al-Anon Info Service Of O C

YEAR TO DATE COMPARATIVE

For the Seven Months Ended January 31, 2024

| | | | | | |
|------|--------------------------------|------------------|-----------------|-----------------|---------------|
| 0940 | | CURRENT TO PRIOR | | 6-30 | |
| | | YEAR TO DATE | | VARIANCE | |
| ACCT | DESCRIPTION | CURR YEAR | PRIOR YEAR | DOLLARS | PERCENT |
| | OPERATING PROFIT or (LOSS) | \$ 16,096 | \$ 8,850 | \$ 7,246 | 81.9 |
| | OTHER INCOME & (EXPENSE) | | | | |
| 901 | Interest Income | <u>331</u> | <u>30</u> | <u>301</u> | <u>1003.3</u> |
| | TOTAL OTHER INCOME & (EXPENSE) | <u>331</u> | <u>30</u> | <u>301</u> | <u>1003.3</u> |
| | NET PROFIT or (LOSS) | <u>\$ 16,427</u> | <u>\$ 8,880</u> | <u>\$ 7,547</u> | <u>85.0</u> |

Al-Anon Info Service Of O C

CURRENT MONTH COMPARATIVE

For the Month of January 2024

0940

ACTUAL - CURRENT TO PRIOR

6-30

| ACCT | DESCRIPTION | CURRENT PERIOD | | VARIANCE | |
|--------------------------|--------------------------------|----------------|------------|----------|---------|
| | | CURR YEAR | PRIOR YEAR | DOLLARS | PERCENT |
| SALES | | | | | |
| 302 | Uncategorized Income | \$ 1,640 | \$ 1,356 | \$ 284 | 20.9 |
| 303 | Alateen | 64 | 175 | (111) | (63.4) |
| 304 | Books | 2,532 | 2,089 | 443 | 21.2 |
| 305 | Contributions - Other | 1,076 | 1,397 | (321) | (23.0) |
| 306 | Directories & Newcomer Packe | 512 | 421 | 91 | 21.6 |
| 307 | District 57 Contributions | 160 | 467 | (307) | (65.7) |
| 308 | District 60 Contributions | 713 | 312 | 401 | 128.5 |
| 309 | District 63 Contributions | 836 | 451 | 385 | 85.4 |
| 310 | District 66 Contributions | 2,207 | 3,347 | (1,140) | (34.1) |
| 311 | Miscellaneous Lit | 241 | 194 | 47 | 24.2 |
| 313 | Orange Blossom | 11 | | 11 | |
| 314 | Pamphlets | 685 | 270 | 415 | 153.7 |
| 315 | Shipping | 23 | 31 | (8) | (25.8) |
| 316 | Spanish | 153 | 357 | (204) | (57.1) |
| 317 | Workbooks | 152 | 309 | (157) | (50.8) |
| | TOTAL SALES | 11,005 | 11,176 | (171) | (1.5) |
| COST OF SALES | | | | | |
| 402 | Purchases | (2,505) | 2,530 | 5,035 | 199.0 |
| 410 | Supplies | 11 | 55 | 44 | 80.0 |
| 415 | Direct Labor | 2,268 | 2,020 | (248) | (12.3) |
| 442 | Payroll Taxes | 244 | 211 | (33) | (15.6) |
| | TOTAL COST OF SALES | 18 | 4,816 | 4,798 | 99.6 |
| | GROSS PROFIT | \$ 10,987 | \$ 6,360 | \$ 4,627 | 72.8 |
| OPERATING EXPENSES | | | | | |
| 512 | Freight & Postage | 13 | 126 | 113 | 89.7 |
| 520 | Rent | 2,151 | 1,816 | (335) | (18.5) |
| 522 | Equipment Lease | 146 | | (146) | |
| 524 | Computer Expense | 60 | 60 | | |
| 529 | Telephone | 218 | 218 | | |
| 535 | Insurance - General | 259 | 271 | 12 | 4.4 |
| 548 | Licenses & Permits | | 14 | 14 | 100.0 |
| 552 | Vehicle Expense | 159 | 107 | (52) | (48.6) |
| 566 | Office Expense | | 129 | 129 | 100.0 |
| 567 | Bank Charges | 10 | 10 | | |
| 568 | Merchant Fees | (76) | | 76 | |
| | TOTAL OPERATING EXPENSES | 2,940 | 2,751 | (189) | (6.9) |
| | OPERATING PROFIT or (LOSS) | \$ 8,047 | \$ 3,609 | \$ 4,438 | 123.0 |
| OTHER INCOME & (EXPENSE) | | | | | |
| 901 | Interest Income | 112 | 30 | 82 | 273.3 |
| | TOTAL OTHER INCOME & (EXPENSE) | 112 | 30 | 82 | 273.3 |
| | NET PROFIT or (LOSS) | \$ 8,159 | \$ 3,639 | \$ 4,520 | 124.2 |

Al-Anon Info Service Of O C

BALANCE SHEET COMPARATIVE STATEMENT

For the Seven Months Ended January 31, 2024

0940

| ACCT | DESCRIPTION | CURR YEAR | PRIOR YEAR | VARIANCE | |
|----------------------|------------------------------|-------------------|-------------------|--------------------|---------------|
| | | | | DOLLARS | PERCENT |
| ASSETS | | | | | |
| CURRENT ASSETS | | | | | |
| 101 | Unexplained Cash Activity | \$ (4,098) | \$ | (4,098) | |
| 102 | Cash in Bank Farmers and Mer | 31,139 | 27,950 | 3,189 | 11.4 |
| 103 | Farmers & Merchants Savings | 4,047 | 4,046 | 1 | |
| 104 | Farmers & Merchants CD#9179 | 77,588 | 77,293 | 295 | .4 |
| 105 | Farmers & Merchants CD#9454 | 18,714 | 18,643 | 71 | .4 |
| 106 | Accounts Receivable | 227 | 148 | 79 | 53.4 |
| 110 | Petty Cash | 743 | 180 | 563 | 312.8 |
| 130 | Inventory | 42,793 | 26,064 | 16,729 | 64.2 |
| | TOTAL CURRENT ASSETS | <u>\$ 171,153</u> | <u>\$ 154,324</u> | <u>\$ 16,829</u> | <u>10.9</u> |
| | TOTAL ASSETS | <u>\$ 171,153</u> | <u>\$ 154,324</u> | <u>\$ 16,829</u> | <u>10.9</u> |
| LIABILITIES & EQUITY | | | | | |
| CURRENT LIABILITIES | | | | | |
| 233 | Accrued Payroll Tax - State | \$ (464) | \$ (101) | \$ 363 | 78.2 |
| 236 | Sales Tax Payable | 377 | 339 | (38) | (10.1) |
| | TOTAL CURRENT LIABILITIES | <u>\$ (87)</u> | <u>\$ 238</u> | <u>\$ 325</u> | <u>373.6</u> |
| | TOTAL LIABILITIES | (87) | 238 | 325 | 373.6 |
| EQUITY | | | | | |
| 283 | Fund Balance | 154,813 | 145,203 | (9,610) | (6.2) |
| | Profit | 16,427 | 8,883 | (7,544) | (45.9) |
| | TOTAL EQUITY | <u>171,240</u> | <u>154,086</u> | <u>(17,154)</u> | <u>(10.0)</u> |
| | TOTAL LIABILITIES & EQUITY | <u>\$ 171,153</u> | <u>\$ 154,324</u> | <u>\$ (16,829)</u> | <u>(9.8)</u> |